

Children's Health Council, Inc.

Financial Statements

June 30, 2013

(With Comparative Totals for 2012)

Audit Committee and Board of Directors
Children's Health Council, Inc.
Palo Alto, California

Certified
Public
Accountants

INDEPENDENT AUDITORS' REPORT

Report on the Financial Statements

We have audited the accompanying financial statements of Children's Health Council, Inc. (the Council), which comprise the statement of financial position as of June 30, 2013, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Palo Alto
San Francisco
San Jose
St. Helena
New York

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Children's Health Council, Inc. as of June 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited Children's Health Council, Inc.'s June 30, 2012 financial statements, and our report dated January 23, 2013, expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2012, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Frank R. Ruyter } C. U.S.

Palo Alto, California
October 25, 2013

Children's Health Council, Inc.
Statement of Financial Position
June 30, 2013 (with Summarized Comparative Totals for 2012)

	Unrestricted	Temporarily Restricted	Permanently Restricted (Endowment)	June 30, 2013 Total	June 30, 2012 Total
ASSETS					
Cash and Cash Equivalents	\$ 2,707,408	\$ 412,400	\$ 787,487	\$ 3,907,295	\$ 1,135,984
Accounts Receivable, net of allowance for doubtful accounts of \$100,000 (\$500,000 in 2012)	777,644	-	-	777,644	1,506,350
Pledges Receivable, net	445,371	46,586	1,863,957	2,355,914	546,019
Receivable from Sale of Investments	-	-	229,521	229,521	-
Prepaid Expenses and Other Assets	92,806	-	-	92,806	102,106
Investments	3,608,163	945,820	17,751,914	22,305,897	20,686,797
Property and Equipment, net	6,895,678	-	-	6,895,678	7,206,229
Total assets	<u>\$ 14,527,070</u>	<u>\$ 1,404,806</u>	<u>\$ 20,632,879</u>	<u>\$ 36,564,755</u>	<u>\$ 31,183,485</u>
LIABILITIES AND NET ASSETS					
Liabilities					
Accounts payable	\$ 248,773	\$ -	\$ -	\$ 248,773	\$ 234,857
Accrued expenses and other liabilities	701,200	-	-	701,200	1,142,681
Deferred revenue	474,157	-	-	474,157	393,277
Total liabilities	1,424,130	-	-	1,424,130	1,770,815
Commitments (Notes 4 and 9)					
Net Assets					
Unrestricted:					
Undesignated	8,463,752	-	-	8,463,752	8,038,195
Board designated	4,639,188	-	-	4,639,188	2,167,835
Temporarily restricted	-	1,404,806	-	1,404,806	424,477
Permanently restricted (endowments)	-	-	20,632,879	20,632,879	18,782,163
Total net assets	<u>13,102,940</u>	<u>1,404,806</u>	<u>20,632,879</u>	<u>35,140,625</u>	<u>29,412,670</u>
Total liabilities and net assets	<u>\$ 14,527,070</u>	<u>\$ 1,404,806</u>	<u>\$ 20,632,879</u>	<u>\$ 36,564,755</u>	<u>\$ 31,183,485</u>

See Notes to Financial Statements

Children's Health Council, Inc.
Statement of Activities
Year Ended June 30, 2013 (with Summarized Comparative Totals for 2012)

	Unrestricted	Temporarily Restricted	Permanently Restricted (Endowment)	Year Ended June 30, 2013 Total	Year Ended June 30, 2012 Total
Public Support					
Donations	\$ 1,130,655	\$ -	\$ 1,850,716	\$ 2,981,371	\$ 1,222,550
Auxiliary and special events, net	196,187	-	-	196,187	401,015
Foundation and trust grants	-	764,104	-	764,104	331,933
	<u>1,326,842</u>	<u>764,104</u>	<u>1,850,716</u>	<u>3,941,662</u>	<u>1,955,498</u>
Revenue					
Patient fees and insurance payments	1,724,051	-	-	1,724,051	2,045,990
School district funding	4,288,708	-	-	4,288,708	3,194,173
Government contracts	3,596,887	-	-	3,596,887	1,873,840
Tuition	900,376	-	-	900,376	499,990
Other income	184,155	-	-	184,155	207,118
	<u>10,694,177</u>	<u>-</u>	<u>-</u>	<u>10,694,177</u>	<u>7,821,111</u>
Net Assets Released from Restrictions	<u>729,595</u>	<u>(729,595)</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total public support and revenue	<u>12,750,614</u>	<u>34,509</u>	<u>1,850,716</u>	<u>14,635,839</u>	<u>9,776,609</u>
Expenses					
Program services:					
Outpatient clinical services	3,638,692	-	-	3,638,692	4,729,239
School services	4,656,876	-	-	4,656,876	4,045,405
	<u>8,295,568</u>	<u>-</u>	<u>-</u>	<u>8,295,568</u>	<u>8,774,644</u>
Supporting services:					
Administration, management and general	1,886,405	-	-	1,886,405	2,168,949
Fundraising	392,996	-	-	392,996	501,695
	<u>2,279,401</u>	<u>-</u>	<u>-</u>	<u>2,279,401</u>	<u>2,670,644</u>
Total expenses	<u>10,574,969</u>	<u>-</u>	<u>-</u>	<u>10,574,969</u>	<u>11,445,288</u>
Increase (decrease) in net assets from operations	<u>2,175,645</u>	<u>34,509</u>	<u>1,850,716</u>	<u>4,060,870</u>	<u>(1,668,679)</u>
Investment Income (Loss)					
Interest, dividends and earnings, net	506,282	-	-	506,282	341,111
Net realized and unrealized gain (loss)	214,983	945,820	-	1,160,803	(993,370)
Net investment income (loss)	<u>721,265</u>	<u>945,820</u>	<u>-</u>	<u>1,667,085</u>	<u>(652,259)</u>
Change in Net Assets	<u>2,896,910</u>	<u>980,329</u>	<u>1,850,716</u>	<u>5,727,955</u>	<u>(2,320,938)</u>
Net Assets, beginning of year	<u>10,206,030</u>	<u>424,477</u>	<u>18,782,163</u>	<u>29,412,670</u>	<u>31,733,608</u>
Net Assets, end of year	<u>\$ 13,102,940</u>	<u>\$ 1,404,806</u>	<u>\$ 20,632,879</u>	<u>\$ 35,140,625</u>	<u>\$ 29,412,670</u>

See Notes to Financial Statements

Children's Health Council, Inc.
Statement of Functional Expenses
Year Ended June 30, 2013

	Outpatient Clinical Services	School Services	Total Program Services	Administration, Management and General	Fundraising	Total Supporting Services	Total
Salaries, Benefits, Contract Staff and Payroll Taxes	\$ 3,070,014	\$ 3,139,501	\$ 6,209,515	\$ 1,327,782	\$ 253,520	\$ 1,581,302	\$ 7,790,817
Operating Expenses	262,065	1,163,141	1,425,206	342,749	113,517	456,266	1,881,472
Utilities and Maintenance	158,812	183,713	342,525	107,830	13,169	120,999	463,524
Insurance	28,326	29,943	58,269	27,218	2,246	29,464	87,733
Total Expenses before Depreciation	3,519,217	4,516,298	8,035,515	1,805,579	382,452	2,188,031	10,223,546
Depreciation	119,475	140,578	260,053	80,826	10,544	91,370	351,423
Total expenses	<u>\$ 3,638,692</u>	<u>\$ 4,656,876</u>	<u>\$ 8,295,568</u>	<u>\$ 1,886,405</u>	<u>\$ 392,996</u>	<u>\$ 2,279,401</u>	<u>\$ 10,574,969</u>
Percentage of Total Expenses	<u>34%</u>	<u>44%</u>	<u>78%</u>	<u>18%</u>	<u>4%</u>	<u>22%</u>	<u>100%</u>

See Notes to Financial Statements

Children's Health Council, Inc.
Statement of Functional Expenses
Year Ended June 30, 2012

	Outpatient Clinical Services	School Services	Total Program Services	Administration, Management and General	Fundraising	Total Supporting Services	Total
Salaries, Benefits, Contract Staff and Payroll Taxes	\$ 4,237,353	\$ 2,803,987	\$ 7,041,340	\$ 1,472,502	\$ 388,783	\$ 1,861,285	\$ 8,902,625
Operating Expenses	161,877	869,223	1,031,100	449,525	85,730	535,255	1,566,355
Utilities and Maintenance	163,156	183,221	346,377	105,457	13,009	118,466	464,843
Insurance	38,478	37,945	76,423	31,818	2,846	34,664	111,087
Total Expenses before Depreciation	4,600,864	3,894,376	8,495,240	2,059,302	490,368	2,549,670	11,044,910
Depreciation	128,375	151,029	279,404	109,647	11,327	120,974	400,378
Total expenses	<u>\$ 4,729,239</u>	<u>\$ 4,045,405</u>	<u>\$ 8,774,644</u>	<u>\$ 2,168,949</u>	<u>\$ 501,695</u>	<u>\$ 2,670,644</u>	<u>\$ 11,445,288</u>
Percentage of Total Expenses	<u>41%</u>	<u>36%</u>	<u>77%</u>	<u>19%</u>	<u>4%</u>	<u>23%</u>	<u>100%</u>

See Notes to Financial Statements

Children's Health Council, Inc.
Statements of Cash Flows

	Years Ended June 30,	
	2013	2012
Cash Flows from Operating Activities		
Change in net assets	\$ 5,727,955	\$ (2,320,938)
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	351,423	400,378
Change in discount on pledges receivable	150,759	(943)
Net realized and unrealized (gain) loss on investments	(1,160,803)	993,370
Allowance for doubtful accounts	(400,307)	(883,895)
Changes in operating assets and liabilities:		
Accounts receivable	1,129,013	2,160,693
Pledges receivable	(1,960,654)	14,233
Prepaid expenses and other assets	9,300	(7,338)
Accounts payable and other current liabilities:	(427,565)	(23,418)
Deferred revenue	80,880	191,070
Net cash provided by operating activities	3,500,001	523,212
Cash Flows from Investing Activities		
Proceeds from sale of investments	11,532,528	7,147,466
Purchase of investments	(12,113,709)	(6,566,373)
Reinvested investment income	(106,637)	(47,239)
Purchase of property and equipment	(40,872)	(409,558)
Net cash provided by (used in) investing activities	(728,690)	124,296
Cash Flows from Financing Activities		
Proceeds from contributions receivable restricted for endowment	-	3,000
Net cash provided by financing activities	-	3,000
Net Increase in Cash and Cash Equivalents	2,771,311	650,508
Cash and Cash Equivalents, beginning of year	1,135,984	485,476
Cash and Cash Equivalents, end of year	\$ 3,907,295	\$ 1,135,984
Supplemental Schedule of Noncash Investing Activities		
Receivable from sale of investments	\$ 229,521	\$ -

See Notes to Financial Statements

Children's Health Council, Inc.
Notes to Financial Statements

1. Organization

Children's Health Council, Inc. (the Council) is a private, not-for-profit, tax-exempt corporation dedicated to helping children, teens and families find the best ways to learn, develop and thrive. The Council is organized into four distinct service divisions:

The Community Clinic provides assessment and treatment services for children who face a full range of mental health, developmental and behavioral issues and who are primarily funded by Santa Clara County Medi-Cal, Healthy Families, and First 5 Santa Clara County.

The Center provides integrated assessment and treatment services, and innovative programs for children and families who face social-emotional, developmental, behavioral and learning challenges to life and school success.

The Esther B. Clark School (EBC School), a nonpublic therapeutic school with a campus located at the Council, serves students between the ages of seven and sixteen who have anxiety, depression and/or ADHD and may also have accompanying learning disabilities or speech-language disorders. EBC School employs a combination of therapeutic, academic and enrichment opportunities to create an individualized comprehensive plan for each student. When a student is equipped emotionally and educationally to return to local public school, he or she is gradually transitioned to ensure successful reintegration, generally within one to two years.

Sand Hill School, which opened in February 2011, is a private school with a campus located at the Council. Sand Hill School offers a personalized learning environment for young, bright children with learning and attention challenges for grades K-5. The school's goal is to restore confidence in children by helping them acquire the skills and resiliency to thrive in traditional classroom settings.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies

Financial Statement Presentation:

The Council prepares its financial statements on the accrual basis of accounting. The Council segregates its assets and liabilities, operations and cash flows into three categories: unrestricted, temporarily restricted and permanently restricted. Unrestricted assets are those available for use in the general activities of the Council, without restrictions by donors. The Board of Directors has designated \$4,639,188 at June 30, 2013 (\$2,167,835 at June 30, 2012) to function as endowment. Temporarily restricted assets are those whose use is restricted by the donor, based on time or purpose. Generally, these funds will be expended for a specified purpose or over a period of time and are not currently available for general use. Permanently restricted assets are endowment assets restricted by the donor in perpetuity and consist of cash equivalents, investments, and pledges receivable.

There are no permanent donor restrictions on investment income earned on permanently restricted assets. The Council's Board of Directors has a policy of withdrawing up to 5% of investment income from permanently restricted assets annually to support operations. Because the withdrawal rate is determined by the Board's internal policy rather than by donor restriction, the investment earnings in excess of the annual draw are added to the Council's board designated endowment funds, which is recorded as either unrestricted or temporarily restricted net assets.

Revenue Recognition:

The Council recognizes contributions, including promises to give (pledges), in the period the donor makes a promise to give that is, in substance, unconditional. Contributions restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the revenue is recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction as to time or use expires, temporarily restricted net assets are reclassified to unrestricted net assets.

Pledges are stated at their net present value based on the expected date of receipt using a discount rate. The Council records an allowance against a pledge receivable when collectability is uncertain.

Patient fees, tuition and insurance payments, school district funding and government contract revenue are recognized in the period in which the services are provided. Amounts received for these services not yet provided are classified as deferred revenue.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Auxiliary and Special Events:

The Council has an auxiliary that raises money through the operation of a thrift store, the Bargain Box, and from special events. Revenues from the auxiliary and special events are reported net of direct costs and expenses. Revenues and expenses associated with the Bargain Box and special events are as follows for the years ended June 30:

	<u>2013</u>	<u>2012</u>
Summer Symphony	\$ 567,614	\$ 750,295
Bargain Box	275,487	295,833
Concert Series	-	178,772
Other Events	<u>14,000</u>	<u>15,400</u>
Total revenues	857,101	1,240,300
Summer Symphony Cash Expenditures	465,672	452,949
Summer Symphony In-Kind Goods and Services	40,607	48,532
Bargain Box	154,635	158,262
Concert Series	<u>-</u>	<u>179,542</u>
Total expenses	<u>660,914</u>	<u>839,285</u>
Auxiliary and special events, net	<u>\$ 196,187</u>	<u>\$ 401,015</u>

The 2012 Summer Symphony event was held in September 2012; therefore, revenues, net of expenses, are included in fiscal 2013 as detailed above.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Use of Estimates:

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates include the estimated fair value of the Council's non-marketable investments and the collectability of accounts and pledges receivable.

Concentration of Credit Risk:

Financial instruments that potentially subject the Council to concentration of credit risk consist primarily of cash and cash equivalents, accounts receivable and pledges receivable. The Council maintains its cash and cash equivalents with one major U.S. financial institution and one major brokerage firm. The Council's cash balances in the one major U.S. financial institution may, at times, exceed the amount insured by the Federal Deposit Insurance Corporation (FDIC). Cash balances exceeded FDIC insurable limits by \$1,435,000 at June 30, 2013. The Council's cash and investment balances held with the major brokerage firm exceeded the amount insured by the Securities Investor Protection Corporation by \$19,313,000 at June 30, 2013 (\$13,583,000 at June 30, 2012). Non-marketable securities of \$4,715,000 at June 30, 2013 (\$7,520,000 at June 30, 2012) are not insured.

Property and Equipment:

Purchased assets are recorded at cost. Donated assets are recorded at estimated fair value at the date of contribution. Acquisitions of property and equipment with a cost or donated value in excess of \$1,000 are capitalized. Depreciation is computed using the straight-line method over the estimated useful lives of three to five years for equipment and automobiles; seven years for furniture and fixtures; and 40 to 49 for buildings.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Income Taxes:

The Council has been determined to be exempt from federal and California income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code, respectively. As a result, no provision for federal or state income taxes has been provided for in the accompanying financial statements.

Although the Council is recognized as tax exempt, it is still liable for tax on its unrelated business taxable income (UBTI). The Council receives UBTI from its investments that has been reported for tax purposes. No tax liability exists at June 30, 2013 or 2012.

The Council applies the provisions set forth in Financial Accounting Standards Board Accounting Standards Codification Topic 740 to account for the uncertainty in income taxes. The Council assessed all income tax positions taken where the statute of limitations remained open. Examples of these tax positions include the Council's tax-exempt status and potential sources of UBTI. The Council believes that its tax filing positions will be sustained upon tax examinations; therefore, no liability for unrecognized income tax benefits has been recorded at June 30, 2013 or 2012.

The Council's federal exempt organization business income tax return (Form 990) is subject to examination, generally for three years after it is filed with the Internal Revenue Service. The Council's California exempt organization business income tax return is subject to examination, generally for four years after it is filed with the Franchise Tax Board.

Statement of Functional Expenses:

The costs of providing the Council's various programs and services have been summarized on a functional basis in the Statements of Functional Expenses. Direct expenses are allocated to the related program or service benefited. Indirect expenses are generally allocated based on the direct salaries incurred or square footage used by each program or service benefited.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Cash and Cash Equivalents:

For purposes of the Statements of Cash Flows, the Council considers all highly liquid debt instruments purchased with a remaining maturity of three months or less to be cash equivalents.

Fair Value of Financial Instruments:

Valuation of Investments:

Investments in marketable securities are valued at prices quoted on established securities exchanges.

Non-marketable securities consist of investments in real estate limited partnerships, private equity funds, and hedge funds. These investments are subject to restriction on resale, are carried at estimated fair value, as determined by the general partner or fund manager, and are subject to the audit of each investment's financial statements. In determining fair value, the general partner or fund manager gives consideration to recent sales prices of issuers' securities, operating results, financial condition and other pertinent information. Because of the inherent uncertainty of valuations, however, estimated fair values may differ significantly from the values that would have been used had a ready market for the securities existed, and the differences could be material to the financial statements.

The Council uses a three-level hierarchy for fair value measurements based on the nature of inputs used in the valuation of an asset or liability as of the measurement date. The three-level hierarchy prioritizes within the measurement of fair value, the use of market-based information over entity-specific information. Fair value focuses on an exit price and is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The inputs or methodology used for valuing securities are not necessarily an indication of the risk associated with investing in those securities.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Fair Value of Financial Instruments: (continued)

Valuation of Investments: (continued)

The three-level hierarchy for fair value measurements is defined as follows:

Level I: Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.

Level II: Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.

Level III: Inputs to the valuation methodology, which are significant to the fair value measurement, are unobservable.

An investment's categorization within the fair value hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Level III Valuation Techniques:

The valuation of non-marketable investments requires significant judgment by the Council due to the absence of quoted market values, inherent lack of liquidity and the long-term nature of such assets. A variety of factors are reviewed by management, including, but not limited to: financing and sales transactions with third parties, current operating performance and future expectations of the particular investment, changes in market outlook, and the third party financing environment.

Private Equity Funds – In determining fair value, the general partner or fund manager uses various valuation approaches, including market and income approaches. Inputs that are used in determining fair value of an instrument may include price information, credit data, volatility statistics, and other factors. In addition, inputs can be either observable or unobservable.

Hedge Funds – The fund managers of these funds determine fair value using valuation methodologies after giving consideration to a range of factors including, but not limited to, the fair value statement provided by the underlying general partners and their administrators, the nature of the investment, local market conditions, current and projected operating performance, financing transactions subsequent to the acquisition of the investment and ongoing due diligence. These valuation methodologies involve a significant degree of management judgment.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Fair Value of Financial Instruments: (continued)

Level III Valuation Techniques: (continued)

Real Estate Limited Partnership Investments – The Council carries investments in real estate limited partnerships at estimated fair value. The general partner determines fair value using a combination of valuation techniques most suitable for the type of investment including, but not limited to: (1) discounted cash flows; (2) earnings multiples and market capitalization rates; (3) third party appraisals; (4) bona fide purchase offers and (5) recent sales of comparable investments. Because of the inherent uncertainties associated with real estate valuations, the estimated fair values reflected in the accompanying financial statements may differ significantly from values that could be realized in a sales transaction.

Valuation Process:

Private Equity Funds – The fair value of the private equity funds and limited partnership investments is initially based upon the transaction price. The fund manager or general partner relies on inputs such as multiple market price quotations from market makers (either market or indicative levels), original transaction price, recent transactions in the same or similar instruments, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt markets, and changes in the financial ratios or cash flows to determine ongoing fair value. Such instruments may also be adjusted to reflect illiquidity and/or non-transferability, with the amount of such discount estimated by the funds or partnerships in the absence of market information. Due to the lack of observable inputs, assumptions used by the fund manager or general partner may significantly impact the resulting fair value.

Hedge Funds – Fund managers of hedge funds may rely on inputs such as market price quotations from market makers (either market or indicative levels), original transaction price, recent transactions in the same or similar instruments, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt markets, and changes in financial ratios or cash flows to determine fair value. These instruments may also be adjusted to reflect illiquidity and/or non-transferability, with the amount of such discount estimated by the fund managers in the absence of market information. Due to the lack of observable inputs, assumptions used by the fund managers may significantly impact the resulting fair value.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Fair Value of Financial Instruments: (continued)

Valuation Process: (continued)

Real Estate Limited Partnership Investments – As of June 30, 2013 and 2012, the real estate partnership investments were measured under a hypothetical liquidation assumption, in which the net assets available to each real estate company investment were allocated to the investors in such companies according to the operating agreement of each real estate company investment. The inputs used by the real estate companies' management in performing the valuations of the underlying real estate investments are considered Level III measurements. Management determines the fair value measurement valuation policies and procedures, including those for Level III recurring and nonrecurring measurements. Management assesses and approves these policies and procedures. At least annually, management: (1) determines whether the current valuation techniques used in fair value measurements are still appropriate and (2) evaluates and adjusts the unobservable inputs used in the fair value measurements based on current market conditions and third-party information.

Land Lease:

The Council leases the land on which its primary facility is located from Leland Stanford Junior University. The lease, which provides for a nominal annual rent, expires in 2046. The Council determined at the inception of the lease that the present value of the bargain rent to be received over the lease term was not material to its financial position.

Comparative Financial Information:

The financial statements include certain prior year summarized comparative information. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Council's financial statements for the year ended June 30, 2012, from which the summarized information was derived.

Children's Health Council, Inc.
Notes to Financial Statements

2. Significant Accounting Policies (continued)

Recent Accounting Pronouncements:

In October 2012, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update 2012-05, *Classification of the Sale Proceeds of Donated Financial Assets in the Statement of Cash Flows* (ASU 2012-05). ASU 2012-05 eliminates diversity in practice whereby cash receipts from the sale of donated financial assets are required to be presented as operating activities in the statement of cash flows. ASU 2012-05 will be effective for annual reporting periods beginning after June 15, 2013. The Council does not expect the adoption of the pronouncement will have a material impact on its financial statements and disclosures.

3. Pledges Receivable

Pledges receivable consist of the following at June 30:

	<u>2013</u>	<u>2012</u>
Endowment Campaign	\$ 2,071,798	\$ 175,000
Programs and Other	<u>510,361</u>	<u>446,505</u>
	2,582,159	621,505
Less discount to net present value	<u>(226,245)</u>	<u>(75,486)</u>
Net Contributions Receivable	<u>\$ 2,355,914</u>	<u>\$ 546,019</u>
Amounts receivable in:		
Less than one year	\$ 322,586	\$ -
One to five years	<u>2,259,573</u>	<u>621,505</u>
	<u>\$ 2,582,159</u>	<u>\$ 621,505</u>

Contributions to be received after one year from the financial statement date are reflected at the net present value of estimated future cash flows using a risk-adjusted discount rate ranging from 3% to 5%. Uncollectible promises are expected to be insignificant.

Children's Health Council, Inc.
Notes to Financial Statements

3. Pledges Receivable (continued)

Pledges receivable at June 30, 2013 and 2012 include receivables from four irrevocable survivor trusts where the Council has been named as a remainder beneficiary. Management has recorded the estimated net present value of the Council's interest in the trusts at \$565,000 at June 30, 2013 (\$544,000 at June 30, 2012), based on the current estimated fair value of the trust assets and estimated payments to be made to the lifetime beneficiaries.

4. Investments

The following table presents the Council's investments as of June 30, 2013, at fair value, under the three-level hierarchy:

	<u>Level I</u>	<u>Level III</u>	<u>Total</u>
Equity securities:			
Domestic	\$ 5,397,725	\$ -	\$ 5,397,725
International	3,552,747	-	3,552,747
Income funds:			
Domestic	5,476,147	-	5,476,147
International	703,401	-	703,401
Emerging market funds	1,853,312	-	1,853,312
Natural resource funds	607,211	-	607,211
Private equity funds	-	2,289,820	2,289,820
Hedge funds	-	1,552,393	1,552,393
Real estate limited partnerships	-	873,141	873,141
Total	<u>\$ 17,590,543</u>	<u>\$ 4,715,354</u>	<u>\$ 22,305,897</u>

The following table summarizes the quantitative inputs and assumptions used for investments categorized as Level III under the fair value hierarchy as of June 30, 2013.

	<u>Fair Value at June 30, 2013</u>	<u>Valuation Technique</u>	<u>Unobservable Input</u>
Private equity funds	\$ 2,289,820	Market, cost and income approaches	Financial ratios and illiquidity
Hedge funds	\$ 1,552,393	Market price quotations	Financial ratios and illiquidity
Real estate limited partnerships	\$ 873,141	Market, discounted cash flows and income multiple	Hypothetical liquidation assumption

Children's Health Council, Inc.
Notes to Financial Statements

4. Investments (continued)

The following table presents the Council's investments as of June 30, 2012, at fair value, under the three-level hierarchy:

	<u>Level I</u>	<u>Level III</u>	<u>Total</u>
Equity Securities:			
Domestic	\$ 5,042,567	\$ -	\$ 5,042,567
International	2,560,931	-	2,560,931
Income Funds:			
Domestic	2,193,871	-	2,193,871
International	423,615	-	423,615
Emerging Market Funds	1,538,144	-	1,538,144
Natural Resources and Commodities	704,935	-	704,935
Absolute Return Funds	702,579	-	702,579
Private Equity Funds	-	5,142,978	5,142,978
Hedge Funds	-	1,435,976	1,435,976
Real Estate Limited Partnerships	-	<u>941,201</u>	<u>941,201</u>
Total	<u>\$ 13,166,642</u>	<u>\$ 7,520,155</u>	<u>\$ 20,686,797</u>

The following table summarizes the quantitative inputs and assumptions used for investments categorized as Level III under the fair value hierarchy as of June 30, 2012.

	<u>Fair Value at June 30, 2012</u>	<u>Valuation Technique</u>	<u>Unobservable Input</u>
Private equity funds	\$ 5,142,978	Market, cost and income approaches	Financial ratios and illiquidity
Hedge funds	\$ 1,435,976	Market price quotations	Financial ratios and illiquidity
Real estate limited partnerships	\$ 941,201	Market, discounted cash flows and income multiple	Hypothetical liquidation assumption

Since June 30, 2013, there have been no changes in valuation techniques within Level III that have had a material impact on the valuation of the investments.

In fiscal 2013, the Council redeemed \$230,000 of permanently restricted (endowment) investments. The amount was yet to be received at June 30, 2013, and is presented as a permanently restricted receivable on the accompanying June 30, 2013 Statement of Financial Position.

Children's Health Council, Inc.
Notes to Financial Statements

4. Investments (continued)

The tables below include a roll-forward of the amounts in the Statements of Financial Position for the years ended June 30, 2013 and 2012 (including the change in fair value) for non-marketable securities classified by the Council within Level III of the fair value hierarchy. When a determination is made to classify an investment within Level III of the fair value hierarchy, the determination is based upon the significance of the unobservable inputs to the overall fair value measurement; however, Level III investments typically include, in addition to the unobservable Level III inputs, observable components (that is, components that are actively quoted or can be validated to market-based sources). The gains and losses in the tables below may include changes in fair value due in part to observable inputs that are a component of the valuation methodology.

Investment activity in in the Council's non-marketable securities consists of the following for the year ended June 30, 2013:

	July 1, 2012	Contributions	Realized and Unrealized Gain (Loss)	Investment Income	Distributions	June 30, 2013
Fortress Partners Offshore Fund L.P.	\$ 2,527,445	\$ 330,766	\$ 81,362	\$ -	\$ (2,601,261)	\$ 338,312
HCP Absolute Return Fund Offshore Feeder, L.P.	1,844,860	-	155,838	-	(850,000)	1,150,698
GT Offshore Fund, Ltd. Class A	11,669	-	234	-	(11,903)	-
GT Offshore Fund, Ltd. Class B	910,179	-	90,816	-	-	1,000,995
Common Sense Long-Biased Offshore, Ltd.	514,128	-	37,270	-	-	551,398
Palladian Partners VI, L.P.	505,499	-	44,138	-	(23,400)	526,237
Penn Square Global Real Estate Fund I, L.P.	332,356	-	19,855	-	(26,343)	325,868
Hudson Realty Capital Fund IV Co-Investment Vehicle, L.P.	194,796	-	29,607	6,906	(15,983)	215,326
Metropolitan Real Estate Partners VI, L.P.	206,505	11,875	10,062	13,053	(58,428)	183,067
Metropolitan Real Estate Partners 2008 Distressed Co-Investment Vehicle, L.P.	207,544	4,375	16,663	11,345	(91,047)	148,880
Rosemont Solebury Co-Investment Fund (Offshore), L.P.	209,769	23,488	(19,169)	75,333	(112,410)	177,011
RCH Energy MLP Fund, L.P.	<u>55,405</u>	<u>2,471</u>	<u>47,122</u>	<u>-</u>	<u>(7,436)</u>	<u>97,562</u>
Total	<u>\$ 7,520,155</u>	<u>\$ 372,975</u>	<u>\$ 513,798</u>	<u>\$ 106,637</u>	<u>\$ (3,798,211)</u>	<u>\$ 4,715,354</u>

Children's Health Council, Inc.
Notes to Financial Statements

4. Investments (continued)

Investment activity in in the Council's non-marketable securities consists of the following for the year ended June 30, 2012:

	July 1, 2011	Contributions	Realized and Unrealized Gain (Loss)	Investment Income	Distributions	June 30, 2012
Fortress Partners Offshore Fund L.P.	\$ 2,728,625	\$ -	\$ (195,317)	\$ -	\$ (5,863)	\$ 2,527,445
HCP Absolute Return Fund Offshore Feeder, L.P.	1,870,743	-	(25,883)	-	-	1,844,860
GT Offshore Fund, Ltd. Class A	840,953	-	-	-	(829,284)	11,669
GT Offshore Fund, Ltd. Class B	582,632	700,000	(5,453)	-	(367,000)	910,179
Common Sense Long-Biased Offshore, Ltd.	507,957	-	6,171	-	-	514,128
Palladian Partners VI, L.P.	338,626	117,000	49,873	-	-	505,499
Penn Square Global Real Estate Fund I, L.P.	321,215	-	11,141	-	-	332,356
Hudson Realty Capital Fund IV Co-Investment Vehicle, L.P.	197,227	-	438	2,459	(5,328)	194,796
Metropolitan Real Estate Partners VI, L.P.	157,541	30,000	39,839	4,832	(25,707)	206,505
Metropolitan Real Estate Partners 2008 Distressed Co-Investment Vehicle, L.P.	150,816	56,250	27,293	10,545	(37,360)	207,544
Rosemont Solebury Co-Investment Fund (Offshore), L.P.	137,590	52,156	24,236	628	(4,841)	209,769
RCH Energy MLP Fund, L.P.	67,390	2,495	5,297	-	(19,777)	55,405
Total	<u>\$ 7,901,315</u>	<u>\$ 957,901</u>	<u>\$ (62,365)</u>	<u>\$ 18,464</u>	<u>\$ (1,295,160)</u>	<u>\$ 7,520,155</u>

The Council has commitments to invest additional capital to fund certain of its non-marketable securities. At June 30, 2013, the Council had future capital call commitments of \$490,000, which are payable when required by the general partners or fund managers.

At June 30, 2013 and 2012, the Council's Level 3 investments have varying redemption options to provide the Council with liquidity, ranging from quarterly, annual, and tri-annual redemption opportunities for investments that will not be redeemable until the calendar years 2015 through 2030.

Children's Health Council, Inc.
Notes to Financial Statements

4. Investments (continued)

Fair value, cost and cumulative unrealized appreciation of the Council's investments are as follows at June 30, 2013:

	<u>Fair Value</u>	<u>Cost</u>	<u>Cumulative Unrealized Appreciation (Depreciation)</u>
Equity securities	\$ 8,950,472	\$ 7,366,788	\$ 1,583,684
Income funds	6,179,548	6,313,135	(133,587)
Emerging market funds	1,853,312	1,652,197	201,115
Natural resources and commodities	607,211	800,000	(192,789)
Private equity funds	2,289,820	1,778,797	511,023
Hedge funds	1,552,393	1,372,099	180,294
Real estate limited partnerships	<u>873,141</u>	<u>761,474</u>	<u>111,667</u>
Total	<u>\$ 22,305,897</u>	<u>\$ 20,044,490</u>	<u>\$ 2,261,407</u>

Fair value, cost and cumulative unrealized appreciation of the Council's investments are as follows at June 30, 2012:

	<u>Fair Value</u>	<u>Cost</u>	<u>Cumulative Unrealized Appreciation (Depreciation)</u>
Equity securities	\$ 7,603,498	\$ 6,774,377	\$ 829,121
Income funds	2,617,486	2,512,036	105,450
Emerging market funds	1,538,144	1,166,309	371,835
Natural resources and commodities	704,935	800,000	(95,065)
Absolute return funds	702,579	709,406	(6,827)
Private equity funds	5,142,978	4,686,225	456,754
Hedge funds	1,435,976	1,372,099	63,877
Real estate limited partnerships	<u>941,201</u>	<u>905,720</u>	<u>35,481</u>
Total	<u>\$ 20,686,797</u>	<u>\$ 18,926,172</u>	<u>\$ 1,760,626</u>

Investments are exposed to various risks, such as changes in interest rate, market, and credit risks. Economic concerns continue to challenge the global financial markets; hence, it is at least reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the Council's financial statements.

Children's Health Council, Inc.
Notes to Financial Statements

5. Investment Income

Investment income represents interest and dividends earned and earnings from limited partnerships, hedge funds and private equity funds, net of investment management expenses. Realized gains and losses on investments are calculated as the difference between proceeds received and the original cost of the investment. Unrealized gains and losses represent the difference between the current fair value of the investments and their cost basis if purchased during the year or their fair value at the beginning of the year.

Net investment income consists of the following for the year ended June 30, 2013:

	Interest, Dividends and Earnings	Net Realized/ Unrealized Gain	Investment Management Expenses	Total
Marketable securities	\$ 518,000	\$ 647,005	\$ (118,355)	\$ 1,046,650
Non-marketable securities	<u>106,637</u>	<u>513,798</u>	<u>-</u>	<u>620,435</u>
	<u>\$ 624,637</u>	<u>\$ 1,160,803</u>	<u>\$ (118,355)</u>	<u>\$ 1,667,085</u>

Net investment loss consists of the following for the year ended June 30, 2012:

	Interest, Dividends and Earnings	Net Realized/ Unrealized Loss	Investment Management Expenses	Total
Marketable securities	\$ 429,380	\$ (931,005)	\$ (106,733)	\$ (608,358)
Non-marketable securities	<u>18,464</u>	<u>(62,365)</u>	<u>-</u>	<u>(43,901)</u>
	<u>\$ 447,844</u>	<u>\$ (993,370)</u>	<u>\$ (106,733)</u>	<u>\$ (652,259)</u>

Children's Health Council, Inc.
Notes to Financial Statements

6. Property and Equipment

Property and equipment are comprised of the following at June 30:

	<u>2013</u>	<u>2012</u>
Building	\$ 9,746,534	\$ 9,696,291
Equipment	1,279,526	1,247,697
Computer software	741,139	790,139
Furniture and fixtures	661,345	655,349
Automobiles	<u>104,176</u>	<u>104,176</u>
	12,532,720	12,493,652
Less accumulated depreciation	<u>(5,637,042)</u>	<u>(5,287,423)</u>
	<u>\$ 6,895,678</u>	<u>\$ 7,206,229</u>

7. Temporarily Restricted Net Assets

Temporarily restricted net assets are restricted for the following purposes at June 30:

	<u>2013</u>	<u>2012</u>
Outpatient Clinical Programs	\$ 161,000	\$ 69,548
School Programs	149,586	215,775
Unappropriated Endowment Funds	945,820	-
Other	<u>148,400</u>	<u>139,154</u>
	<u>\$ 1,404,806</u>	<u>\$ 424,477</u>

Net assets were released from donor restrictions by the passage of time or incurring expenses satisfying the restricted purposes as follows for the years ended June 30:

	<u>2013</u>	<u>2012</u>
Time and Purpose Restrictions Accomplished Based on Stipulations of the Donor:		
School programs	\$ 427,626	\$ 249,078
Outpatient clinical programs	119,715	77,194
Other	<u>182,254</u>	<u>75,127</u>
	<u>\$ 729,595</u>	<u>\$ 401,399</u>

Children's Health Council, Inc.
Notes to Financial Statements

8. Endowment

The Council's endowment consists of donor restricted endowment funds, accumulated earnings on such funds, and funds designated by the Board of Directors to function as endowments. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The Council's Board of Directors has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Council classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Council in a manner consistent with the standard of prudence prescribed by SPMIFA. Once appropriated, these amounts are classified as unrestricted net assets.

In accordance with SPMIFA, the Council considers the following factors in making a determination to appropriate or accumulate donor restricted endowment funds:

- (1) The duration and preservation of the fund;
- (2) The purposes of the Council and the donor restricted endowment fund;
- (3) General economic conditions;
- (4) The possible effect of inflation and deflation;
- (5) The expected total return from income and the appreciation of investments;
- (6) Other resources of the Council;
- (7) The Council's investment policies.

Children's Health Council, Inc.
Notes to Financial Statements

8. Endowment (continued)

The Council has adopted investment and spending policies, approved by the Board of Directors, for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment, while seeking to maintain the purchasing power of the endowment assets. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk.

Endowment assets are invested in a well-diversified asset mix, which includes mutual funds, private equity funds and limited partnerships, that is intended to result in a consistent rate of return that has sufficient liquidity to make an annual distribution of 5%, while growing the funds, if possible. The long-term targeted asset allocation is: 40% cash, cash equivalents and fixed income securities; 36% equity securities (50% domestic equity securities, 50% international equity securities); 5% real assets and 19% limited partnerships and private equity funds. Endowment assets are subject to asset class diversification and limitation guidelines in order to avoid excessive investment concentration and to protect the portfolio against unfavorable outcomes within an asset class.

The Council's investment committee monitors the portfolio's composite investment performance (net of fees) against a composite benchmark consisting of the following unmanaged market indices weighted according to the expected target asset allocations stipulated by the endowment's investment guidelines:

- a) Domestic equity: Russell 3000 Total Return Index
- b) International equity: MSCI ACWI ex-US Total Return Index
- c) Fixed income: Barclays Capital Aggregate Bond Index and Citigroup World Government Bond Index
- d) Limited partnerships and private equity funds: Cambridge Associates LLC US Private Equity Index
- e) Real assets: Dow Jones – UBS Commodity Total Return Index and NCREIF Property Index

In addition, the Council's investment advisor will strive to outperform the following benchmarks by 1% or more:

- a) Barclays U.S. Aggregate Bond Index
- b) S&P 500 Total Return Index

Children's Health Council, Inc.
Notes to Financial Statements

8. Endowment (continued)

The Council has a policy of appropriating for distribution each year 5% of the permanently restricted assets average fair value of the prior 12 quarters ending March 31 preceding the fiscal year in which the distribution is planned. In establishing this policy, the Council considers the long-term expected return on its investment assets and the nature and duration of the individual endowment funds and relies on a total return strategy in which investment returns are achieved through both capital appreciation, realized and unrealized, and current yield, such as interest and dividends.

From time to time, the fair value of assets associated with individual donor restricted endowment funds may fall below the level that the donor or SPMIFA requires the Council to retain as a fund of perpetual duration. Endowment investment gains in fiscal 2013 were classified as unrestricted net assets to recapture the endowment investment losses recorded in unrestricted net assets in prior years where the cost of endowment investments exceeded their fair value. In fiscal 2012, the Council allocated the cumulative unrealized depreciation of \$474,000 that would have reduced fair value below the cost of the permanently restricted endowment investments to unrestricted investment loss in order to preserve the corpus of these permanently restricted investments.

Endowment assets consist of the following at June 30, 2013:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor Restricted				
Endowment Funds	\$ -	\$ -	\$ 20,632,879	\$ 20,632,879
Board Designated				
Endowment Funds	4,639,188	-	-	4,639,188
Endowment Funds				
Unappropriated	<u>-</u>	<u>945,820</u>	<u>-</u>	<u>945,820</u>
Total Endowment Assets	<u>\$ 4,639,188</u>	<u>\$ 945,820</u>	<u>\$ 20,632,879</u>	<u>\$ 26,217,887</u>

Endowment assets consist of the following at June 30, 2012:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Donor Restricted				
Endowment Funds	\$ -	\$ -	\$ 18,782,163	\$ 18,782,163
Board Designated				
Endowment Funds	<u>2,167,835</u>	<u>-</u>	<u>-</u>	<u>2,167,835</u>
Total Endowment Assets	<u>\$ 2,167,835</u>	<u>\$ -</u>	<u>\$ 18,782,163</u>	<u>\$ 20,949,998</u>

Children's Health Council, Inc.
Notes to Financial Statements

8. Endowment (continued)

Changes in endowment net assets for the year ended June 30, 2013 are as follows:

	<u>Unrestricted</u>	<u>Temporarily Restricted</u>	<u>Permanently Restricted</u>	<u>Total</u>
Endowment net assets, beginning of year	\$ 2,167,835	\$ -	\$ 18,782,163	\$ 20,949,998
Contributions	-	-	1,850,716	1,850,716
Additional designated assets	2,034,290	-	-	2,034,290
Appropriated for expenditure	(287,055)	-	-	(287,055)
Net appreciation	250,125	1,419,813	-	1,669,938
Recapture of corpus	<u>473,993</u>	<u>(473,993)</u>	-	-
Endowment net assets, end of year	<u>\$ 4,639,188</u>	<u>\$ 945,820</u>	<u>\$ 20,632,879</u>	<u>\$ 26,217,887</u>

9. Commitments

Lease:

The Council has a non-cancelable operating lease for its Bargain Box retail facility located in Palo Alto, California, which expires in August 2014. Rent expense was \$65,000 in fiscal 2013 (\$69,000 in 2012). Future minimum rental payments under the lease are as follows for fiscal years ending June 30:

2014	\$ 69,000
2015	<u>11,000</u>
Total	<u>\$ 80,000</u>

10. Government Contracts Receivable

The Council contracts with the County of Santa Clara, California (the County) to provide certain clinical and school services. The County, in turn, is reimbursed by the State of California for these payments. Historically, the Council has exceeded the service requirements on the contracts and reached the contract maximum for payments received. In fiscal 2003, the County received additional State funding for the programs provided under the contracts and passed it through to providers which had exceeded their contract service requirements. As a result, the Council received \$1,143,251 for excess services reported to the County in fiscal 1997 through 2001.

Children's Health Council, Inc.
Notes to Financial Statements

10. Government Contracts Receivable (continued)

The Council was also entitled to payment for excess services provided to the County in fiscal 2002 through 2008. Accordingly, the Council had recorded a receivable of \$1,880,000 for excess services to the County after fiscal 2001. Based on the economic status of the California economy, the Council had maintained a reserve against the receivable that was increased annually through fiscal 2011. As of June 30, 2012, the Council had determined collection was not probable and the receivable was written off. During fiscal 2013, the State Controller's Office finalized the audits of the Council's excess services for fiscal years 2004 through 2006 resulting in a favorable adjustment to the amount due the Council in the amount of \$456,000. As a result, the Council received payment of \$1,362,000 in June 2013, which is recorded in government contracts revenue on the accompanying Statement of Activities.

As of June 30, 2013, the County has open audits for fiscal years 2002 through 2003 and fiscal years 2007 through 2012. Amounts billed by the Council to the County total \$973,000 for these periods. The collection of excess service billings is dependent upon future State funding becoming available in amounts sufficient for the County to reimburse the Council and the County's other service providers. The County's records and reconciliations are subject to final audit and settlement by the State Controller's office. The results of these audits will be contingent on the recordkeeping of both the County and the Council. Any amounts collected from the County will be recognized as revenue when received.

11. Employee Benefit Plans

The Council has a defined contribution 403(b) plan for its employees. Employees may elect to participate at any time after employment and can contribute up to a maximum of 100% of their annual salaries, not to exceed \$17,500 for employees under age 50, and \$23,000 for employees age 50 and above per year. The Council may not make contributions to the plan.

12. Related Party Transactions

A member of the Council's Board of Directors, who was not compensated by the Council during fiscal 2013, pledged \$2,000,000 in permanently restricted funds and \$200,000 in temporarily restricted funds, of which \$100,000 and \$152,224 was received during fiscal 2013, respectively (\$50,000 and \$25,000 in temporary funds and unrestricted funds, respectively, during fiscal 2012).

Children's Health Council, Inc.
Notes to Financial Statements

13. Subsequent Events

Management has reviewed subsequent events and transactions that occurred after the Statement of Financial Position date through October 25, 2013, the date the financial statements were issued. The financial statements include all events or transactions, including estimates, required to be recognized in accordance with generally accepted accounting principles. Management has determined that there are no unrecognized subsequent events that require additional disclosure.